

Press release

## **SIRIUS Consulting & Training, Acuroc Solutions and IQ Solutions combine consulting businesses in COHEMI Group**

- **Newly formed consulting group focusing on IT, process and organizational consulting pursues long-term buy-and-build strategy**
- **Customers benefit from an expanded range of consulting services, additional expertise and economies of scale**
- **Group companies retain a high degree of entrepreneurial flexibility and client proximity**

Frankfurt/Main, 15 April 2024. The consulting companies SIRIUS Consulting & Training, Acuroc Solutions and IQ Solutions have joined forces and are now operating under the umbrella of the COHEMI Group. The aim is to exploit jointly existing growth opportunities in the market and create economies of scale at group level. The flexibility of the entrepreneur-led consulting companies will be fully retained. The existing management of all three companies will remain involved both operationally and financially, ensuring continuity in terms of market presence and existing client relationships.

### **Significantly expanded range of advisory services**

For customers, the combination of the three companies significantly increases the range of consulting services - in terms of both the areas of expertise covered and the size and complexity of the consulting projects that can be performed. The joint consulting portfolio currently covers IT governance, IT project management, (IT) service management, change management, asset strategy & performance management, data management as well as software asset and license management. The target customers of the newly formed consulting group are medium-sized companies and corporations with a need for professional project implementation throughout the DACH region. In addition, potential customers include companies with a need for process and organizational optimization, particularly in the chemical, pharmaceutical, life sciences, packaging, IT service, retail, energy supply, public administration and raw materials sectors.

"We are particularly strong when it comes to combining technical expertise and implementation skills. We provide individual advice, develop tailor-made solutions in dialog with our customers and are experienced in change management. After all, a very good solution is useless if it is not accepted by the user", explains Michael Kern, Managing Director of the COHEMI Group.

### **Further growth planned**

The COHEMI Group is aiming to continuously expand its business with growth rates well above the market average and is pursuing a buy-and-build strategy to this end. The inclusion of further consulting companies in the group is planned. The focus is on commercially successful consulting companies that complement the existing group portfolio in a meaningful way. The planned growth is supported by Silver Investment Partners, an independent investor for equity financing of medium-sized companies.

Chris Kohlsdorf, second Managing Director of the COHEMI Group: "With our model, we combine the best of both worlds: The flexibility of an entrepreneur-led consulting company – and the synergies and economies of scale of a powerful group in the background. We will only centralize those functions and processes where it really offers added value. We see the group functions primarily as a service for our consultants. They are close to the clients, understand their needs and can continue to act independently and entrepreneurially."

COHEMI stands for "Consulting with Heart and Mind" and thus sums up what characterizes the group: It combines a rational and solution-oriented view of its clients' challenges with a strongly value-oriented corporate management. New companies that join the group retain their own name and market presence, but benefit from the advantages of the group.

### **About the first three consulting companies of the COHEMI Group**

SIRIUS Consulting & Training GmbH was founded in 1996, employs over 50 consultants and specializes in (IT) service management, asset strategy & performance management, IT project management and data management. The company is based in Frankfurt/Main (headquarters) and Friedrichshafen.

Acuroc Solutions GmbH, founded in 1989, is a consulting company based in Idstein with around 50 consultants working on various projects. The main focus of its consulting services is on all aspects of IT governance as well as the successful, pragmatic implementation of digital transformation and the change in the world of work and corporate culture towards the so-called "new normal".

IQ Solutions GmbH, based in Munich, was founded in 1989 and was previously part of the Sycor Group. It specializes in software asset and license management. The company has over 25 years of experience in its areas of expertise and employs more than 20 people.

### **About the COHEMI Group**

The COHEMI Group is a consulting group with a focus on IT, process and organizational consulting. Its operationally active consulting companies comprise almost 100 consultants (as of March 2024) at currently four locations in Germany with headquarters in Frankfurt/Main. The group includes SIRIUS Consulting & Training GmbH, Acuroc Solutions GmbH and IQ Solutions GmbH. The current focus is on IT governance, IT project management, (IT) service management, change management, asset strategy & performance management, data management and software asset and license management. Continuous expansion of the portfolio is planned. The group pursues a buy-and-build strategy and plans to grow well above the market average in the coming years. The management consists of Chris Kohlsdorf and Michael Kern.

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